

Building Value Through Partnership & Commitment

Hudson Ferry Capital Invests in ALCOM, LLC

New York - June 11, 2012 – Hudson Ferry Capital is pleased to announce that it has made an investment in ALCOM, LLC. ALCOM (www.alcomusa.com), based in Winslow, Maine, designs and manufactures specialty aluminum trailers that are sold primarily in the United States and Canada. ALCOM was founded in 2005 by Trapper Clark, CEO, and Tom Sturtevant, Vice President, and has grown rapidly to become one of the leading trailer manufacturers in North America. The company produces highly featured aluminum trailers in hundreds of configurations based on customer requests. ALCOM's dealer network includes over 300 dealers. The company's brand names include: Mission Trailers, SnoPro/CargoPro, E-Z Hauler, and High Country. Under a license agreement, ALCOM also manufacturers Polaris branded aluminum trailers sold by many Polaris dealers.

"ALCOM is a special company with strong growth prospects. We were looking for a partner to help us take the next step," said Mr. Clark, "HFC has the expertise to help us achieve our goals."

"ALCOM has the elements we look for in a potential investment, including a talented management team and a dedicated work force. The company has a solid product offering and a strong dealer network that can be augmented with further investment. We look forward to working with Trapper and Tom to continue the company's growth," said HFC Partner Bruce Robertson.

About Hudson Ferry Capital

Hudson Ferry Capital (www.hudsonferry.com) is a New York-based private equity firm that specializes in investing in lower middle market companies. The firm partners with entrepreneurial owners and managers of established privately-owned companies that are differentiated through product or process innovation. The principals of Hudson Ferry have invested in dozens of niche manufacturers, business services companies and outsourcing providers over the last several decades. As a trusted financial partner, Hudson Ferry can provide liquidity to current owners, provide capital to execute a growth strategy, and assist in transitioning an organization from a smaller or regional family-owned business into a larger, integrated enterprise.

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