BRYAN CHRISTIANSEN

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Academic Positions

Gümüşhane University (Turkey): 2012-2013

Senior Lecturer, Business Administration

Ellis University / New York Institute of Technology (USA): 2005-2010

Adjunct Professor, Business Administration

Capella University (USA): 2003-2006 Adjunct Professor, Business Administration

Publications / Research

Peer-Refereed Articles

- 1. Christiansen, B., & Sezerel, H. (2013). Diversity Management in Transcultural Organizations. *Global Business Perspectives*. New York: Springer. doi: 10.1007/s40196-013-0013-8.
- 2. Christiansen, B., & Kar, D.S. (Under Review). Motivation of EFL Students in Turkey: Potential Impact on the Nation's Economic Sustainability. *Language Sciences*. Amsterdam: Elsevier, B.V.
- 3. Christiansen, B. (Under Review). Cultural Indoctrination: A Conceptual Framework for Organizational Behavior Theory. *Journal of Applied Psychology*. Washington, DC: American Psychological Association.

Reference Books

- 1. Christiansen, B. (2012). *Cultural Variations and Business Performance: Contemporary Globalism*. Hershey, PA: IGI Global. Reviewed in 2013 by Prof. Dr. Rauno Rusko (Finland)
- 2. Christiansen, B., Turkina, E., & Williams, N. (2013). *Cultural and Technological Influences on Global Business*. Hershey, PA: IGI Global. Indexed in Scopus in 2015 (Elsevier, Netherlands).
- 3. Christiansen, B., Yıldız, S., & Yıldız, E. (2014). *Transcultural Marketing for Incremental and Radical Innovation*. Hershey, PA: IGI Global. Under Academic Review in 2015.
- 4. Christiansen, B., & Basılgan, M. (2014). *Economic Behavior, Game Theory, and Technology in Emerging Markets*. Hershey, PA: IGI Global. Under Academic Review in 2015.
- Christiansen, B. (2014). Handbook of Research on Economic Growth and Technological Change in Latin America. Hershey, PA: IGI Global.
- 6. Christiansen, B., Yıldız, S., & Yıldız, E. (2014). *Handbook of Research on Effective Marketing in Contemporary Globalism*. Hershey, PA: IGI Global.
- 7. Christiansen, B. (2015). *Handbook of Research on Global Business Opportunities*. Hershey, PA: IGI Global.
- 8. Christiansen, B., & Koeman, J. (2015). *Nationalism, Cultural Indoctrination, and Economic Prosperity in the Digital Age.* Hershey, PA: IGI Global.
- 9. Erdoğdu, M., & Christiansen, B. (2015). *Handbook of Research on Comparative Economic Perspectives on Europe and the MENA Region*. Hershey, PA: IGI Global.
- 10. Christiansen, B., & Erdoğdu, M. (2015). *Comparative Economics and Regional Development in Turkey*. Hershey, PA: IGI Global.
- 11. Christiansen, B. (2016). *Handbook of Research on Global Supply Chain Management*. Hershey, PA: IGI Global.
- 12. Christiansen, B., & Lechman, E. (2016). *Handbook of Research on Neuroeconomics and the Decision-making Process.* Hershey, PA: IGI Global.

Book Chapters

- 1. Christiansen, B. (2014). Importance of Perpetual Government-University-Industry Collaboration Today. In *Cross-Cultural Interaction: Concepts, Methodologies, Tools, and Applications*, (pp. 1392-1399). Hershey, PA: Information Resources Management Association.
- 2. Basılgan, M., & Christiansen, B. (2014). Taxpayer's Attitudes Towards Tax Evasion in Latin American Countries. In B. Christiansen (Ed.), *Handbook of Research on Economic Growth and Technological Change in Latin America*, (pp. 76-107). Hershey, PA: IGI Global.
- 3. Vargas-Hernandez, J.G., & Christiansen, B. (2014). Neuromarketing as a Business Strategy. In B. Christiansen, S. Yıldız, and E. Yıldız (Eds.), *Handbook of Research on Effective Marketing in Contemporary Globalism*, (pp. 146-155). Hershey, PA: IGI Global.
- 4. Christiansen, B. (2015). Cultural Indoctrination: A Theoretical Framework. In B. Christiansen and J. Koeman (Eds.), *Nationalism, Cultural Indoctrination, and Economic Prosperity in the Digital Age*. (pp. 280-295). Hershey, PA: IGI Global.

Conference Proceedings

1. Christiansen, B. (2014, April 8). *Enhancing the Global Classroom for Contemporary Globalism*. Paper presented at international conference titled **Novel Approaches in Business Education** in Gdansk, Poland. Paper published in Monograph by VIA University College, Denmark.

Research Interests

- Cultural Indoctrination / Cultural Intelligence
- International Business / Marketing
- Neuroeconomics
- Psychology (Industrial/Organizational)
- Teaching of English as a Foreign Language (TEFL)

Teaching Experience

Capella University – USA

- Developing a Business Perspective (Undergraduate)
- Business Ethics (Undergraduate)
- Communicating in New Media (Undergraduate)

Ellis University / New York Institute of Technology – USA

- Business Administration (Undergraduate)
- International Business (Undergraduate)
- Introduction to Marketing (Undergraduate)
- Advertising (Master of Arts)
- Public Relations (Master of Arts)
- Export / Import Operations (MBA)
- Global Environment of Business (MBA)
- Managerial Marketing (MBA)

Berlitz School of Languages – Costa Rica, Japan, Turkey, USA (TEFL)

• Academic, Business, General English: Speaking / Listening / Reading / Writing (Private School)

British Culture Language School – Turkey (TEFL)

• Academic, Business, General English: Speaking / Listening / Reading / Writing (Private School)

Gümüşhane University – Turkey (TEFL)

• General English: Speaking / Listening / Reading / Writing (Academic Staff, Preparatory School)

Invited Presentations

2015	Yaşar University (Turkey)
	Uludağ University (Turkey)
2014	Gdansk University of Technology (Poland)
2013	University of Primorska (Slovenia)
2012	American University (Bulgaria)
	Katowice School of Economics (Poland)
	Southern Federal University (Russia)
	University of Economics – Varna (Bulgaria)

Education

University of Sunderland (United Kingdom)

Doctor of Philosophy (PhD) in Economics, 2016 ***

Thesis Title: The Effects of Cultural Indoctrination on Neuroeconomics

Capella University (USA)

Master of Business Administration (MBA) in General Business, 2003

University of the State of New York (USA)

Bachelor of Science (BS) in Marketing, 1996

Editorial Review Boards

- Academy of Management Learning & Education (USA)
- Academy of Management Annual Meeting (USA)
- Canadian Journal of Administrative Sciences (Canada)
- Encyclopedia of Foreign Language Education in the Digital Age (USA)
- International Journal of Innovation in Education (Switzerland)
- International Journal of Productivity and Assessment Technologies (USA)
- Savannah State University, Palgrave MacMillan Pivot Series (USA)

Professional Experience

2014 - Present	PryMarke Business Academy, Senior Instructor	Istanbul, Turkey
2004 - 2014	PryMarke, LLC, Chairman & President	Michigan, USA
2012 - 2013	Gümüşhane University, Senior Lecturer / Special Advisor	Gümüşhane, Turkey
2011 - 2012	British Culture Language School, Senior English Instructor	Istanbul, Turkey
2005 - 2010	Ellis University / NYIT, Adjunct Professor	New York, USA
2007 - 2009	Berlitz School of Languages, Senior English Instructor	Istanbul, Turkey
2004 - 2006	Berlitz School of Languages, Senior English Instructor	San Jose, Costa Rica
2003 - 2006	Capella University, Adjunct Professor	Minnesota, USA
1997 - 2004	The Christiansen Corporation, President & CEO	Georgia, USA
1995 – 1997	IBM Corporation, Sales Representative	Texas, USA
1990 – 1995	Scala International, AB, Asia Region Manager	Sweden & Taiwan
1988 - 1990	Xionics, Inc., Vice President of Marketing	California, USA
1985 - 1988	American Research Corporation, Marketing Manager	Taiwan
1983 - 1986	ELSI Taiwan, English Instructor and Teacher Trainer	Taiwan
1982 - 1983	Berlitz School of Languages, English Instructor	Taiwan

Professional Affiliations

- Academy of International Business
- Academy of Management
- American Economic Association
- American Marketing Association
- American Psychological Association
- American Statistical Association
- British Psychological Society
- European Economic Association
- Society for Neuroeconomics
- New Zealand Society of Authors and Writers Association
- Society for Financial Econometrics
- World Economics Association

Languages

English: Native Speaker

Chinese: Advanced (studied and worked in China)
Japanese: Advanced (studied and worked in Japan)

Spanish: Advanced (PhD study in Costa Rica, Nicaragua, and Panama)

Turkish: Intermediate (worked in Turkey)

Additional Information

- US citizen with Residence Permit in Turkey
- Former US diplomat (Eligibility List of Hires)
- Travel to 40 countries
- Martial artist with 15 years' training experience
- Qualified Teacher Trainer of English as a Foreign Language
- Hobbies include reading (mathematics, psychology), sailing, writing