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Flex General Agency Adds MetLife to Group Portfolio

Renowned industry leader, extensive ancillary and voluntary insurance offerings give Illinois producers more options for clients

ROSEMONT, III. (February 24, 2016) – Flexible Benefit Service Corporation (Flex) is excited to announce the addition of MetLife® to our General Agency portfolio for group ancillary and voluntary insurance. Nationally ranked as the number one insurer for dental, life and voluntary products, MetLife’s position as a market leader allows Illinois health insurance professionals to offer an even more competitive benefits package for their small group and middle-market clients.

Flex is providing a free, live webinar for independent producers on March 16, 2016 at 11:00 AM Central. The webinar, [MetLife for Increased Client Value](#), will educate producers about MetLife’s products, while offering employee benefits strategies to integrate their ancillary and voluntary insurance plans for small groups and mid-sized businesses. By attending this event, producers will gain insight and direction to market MetLife to their group clients and prospects.

“While the small group open enrollment season for health insurance is wrapping up, there’s always time to add ancillary and voluntary offerings throughout the balance of the year that fill-in any gaps in coverage that may exist,” said John DiVito, President of Flex. “Thousands of independent producers can now access MetLife through Flex to tailor employee benefits programs that fit their clients’ needs. MetLife’s disability, dental and life insurance products can help producers create greater stickiness and stronger relationships with each and every client.”

Illinois insurance professionals who are interested in offering MetLife, should contact a Flex General Agency sales consultant at 888-353-9178. Learn more about Flexible Benefit Service Corporation at www.flexiblebenefit.com.

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About Flexible Benefit Service Corporation

Flexible Benefit Service Corporation (Flex) is a leader in the health insurance and benefits administration marketplace. Since 1988, Flex has continuously offered cost-effective health care solutions for producers, employers, employees and individuals. Through their consumer-driven strategies and insurance offerings, Flex serves as a full service general agency and benefits administrator. The comprehensive Flex product portfolio includes flexible spending accounts (FSAs), health reimbursement arrangements (HRAs), health savings accounts (HSAs), COBRA administration, Wrap Document Services and more. Flex also partners with IXSolutions™ to offer the IXSuite™ private exchange for employers and the IXStore™ online marketplace for individuals. Learn more at flexiblebenefit.com.

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