

As Yates Industries Grows, So Does Our Team.

ST CLAIR SHORES, MI | Each new year brings change. As Yates Industries keeps growing and expanding each year, it means they're once again welcoming new members to the Yates family.

Chris Buss comes on board with Yates as a Regional Account Manager. He is responsible for managing both distributor and OEM accounts in Louisiana, Texas, Mississippi and Oklahoma, and assisting in strategic planning and business development opportunities. Chris was first drawn to hydraulics before his freshman year at Kutztown University when he took a summer job at a hydraulic component manufacturer. By the time he graduated, he had a sales position at a leading hydraulics distributor. And now after 25 years in the industry, he comes to Yates having heard nothing but positives about them. Chris adds that "working for a company that manufactures quality cylinders in the United States is very important to me." While working for a global cylinder manufacturer, he covered 38 states and Canada. During this time he worked with customers in all industries. He hopes to pass on some of that experience to the rest of the Yates team.

Phil McCullar also joins Yates Industries in the role of Regional Account Manager. His responsibilities include opening new accounts and paying attention to detail to deliver the best service to Yates' clients. Phil has over 30 years experience selling in the industrial market and joins Yates with a desire to keep working in this industry and a commitment to be persistent in his hunt for new business. He was drawn to Yates for their reputation as a "first-class company that appreciates their employees."

Yates is pleased to include Phil and Chris on their team of trained and dedicated employees.

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ABOUT YATES CYLINDERS

Yates Industries is a third generation, family-owned Cylinder Manufacturing company improving and providing high performance hydraulic cylinder products and services to the steel, aerospace, defense, shipping, automotive and manufacturing industries. With 43 years of experience, Yates' team of dedicated professionals, have become the benchmark of the industry. For more information about Yates Industries call 586.778.7680 or visit them online at <http://www.yatesind.com>.



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