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Metrix and Trimble Partner to Expand Solutions for Mobile Resource Management

Service management software vendor Metrix and Trimble (NASDAQ: TRMB), a leading provider of end-to-end Mobile Resource Management (MRM) solutions today announced that they are working together to provide comprehensive field service automation solutions to companies worldwide.

/24-7PressRelease/ - MILWAUKEE, WI & SUNNYVALE, CA, April 12, 2008 - Service management software vendor Metrix and Trimble (NASDAQ: TRMB), a leading provider of end-to-end Mobile Resource Management (MRM) solutions today announced that they are working together to provide comprehensive field service automation solutions to companies worldwide.

The collaboration includes co-marketing and joint selling initiatives giving both companies a broader portfolio of products to offer new and existing customers. Metrix will benefit by leveraging Trimble's Global Positioning System (GPS), wireless, and mobile field service capabilities. Conversely, Trimble will leverage Metrix's customer service, schedule optimization, and reverse logistics functionality.

"Metrix is an industry leader in field service management and we are excited about the synergies," said Cyndee Hoagland, General Manager for Trimble's mobile worker solutions. "Our MRM solutions for field service can deliver impressive results solving real problems facing service organizations today, and with Metrix, we can give customers additional options for improving field productivity, increasing service level agreement (SLA) compliance and cutting travel and other costs."

"Both Trimble and Metrix are SOA-compliant and built on the .NET framework," said Tom Bowe, VP of Product Engineering at Metrix. "We believe partnering with Trimble will significantly benefit current and future customers looking for end-to-end service automation."

About Trimble

Trimble applies technology to make field and mobile workers in businesses and government significantly more productive. Solutions are focused on applications requiring position or location—including surveying, construction, agriculture, fleet and asset management, public safety and mapping. In addition to utilizing positioning technologies, such as GPS, lasers and optics, Trimble solutions may include software content specific to the needs of the user. Wireless technologies are utilized to deliver the solution to the user and to ensure a tight coupling of the field and the back office. Founded in 1978 and headquartered in Sunnyvale, Calif., Trimble has a worldwide presence with more than 3,600 employees in over 18 countries.

About Metrix

Metrix software applications enable world-class service management by automating customer support, field service, scheduling, and reverse logistics business processes. Leveraging over 28 years of industry experience, Metrix provides a competitive advantage to innovative companies like Ingenico, Olympus, Xerox, Ericsson, and Makino by improving service profitability. For more information, visit: www.metrix.com.