



**Press Release Contact Information:**

Todd Overpeck  
Glass Doctor  
Communications Specialist  
1020 N. University Parks Dr.  
Waco, TX  
76707  
Voice: 254-745-5049  
E-Mail: [Email us Here](#)  
Website: [Visit Our Website](#)

**Glass Doctor Seeks Out Canadian Pioneers**

*Experienced Glaziers, Qualified Entrepreneurs Wanted in Canada*

**/24-7PressRelease/** - WACO, TX, April 24, 2008 - Glass Doctor is seeking Canadian glaziers and entrepreneurs with the pioneer spirit vital to duplicating the success of the largest network of independently owned and operated full-service glass shops in the United States.

"We're excited to offer Canadian glass service professionals the opportunity to grow their businesses to the next level and be successful entrepreneurs in a dynamic market," said Mark Dawson, president of Glass Doctor. "We believe there is a place in the Canadian glass services marketplace that only Glass Doctor can fill. That is the full-service glass mobile glass shop that offers high quality products and fast, friendly service."

The more than 160 Glass Doctor franchisees across the U.S. offer complete glass repair, replacement and related services to the residential, automotive and commercial markets at more than 360 U.S. locations. Glass Doctor service technicians install and service a variety of glass products, including low-E windows, insulated glass units, tub and shower enclosures, entry door panes, windshields, storefronts, furniture and mirrors.

Established in 1962 with one shop in Seattle, today Glass Doctor is part of The Dwyer Group, Inc., an international franchisor of service industry companies based in Waco, Texas. The Dwyer Group has 43 Canadian franchises among its five other companies: Aire Serv Heating and Air Conditioning with six, Mr. Appliance with two, Mr. Electric with 12, Mr. Rooter with 17, and Rainbow International Restoration and Cleaning with six.

"The Glass Doctor team is anxious to welcome Canadian franchisees," Dawson said. "We're confident that a Glass Doctor franchise that focuses on high quality service and products will rise above other glass shops that compete on price alone."

In 2007 Glass Doctor added 28 U.S. franchisees. To continue its growth trend, the Glass Doctor team seeks qualified Canadian glass professionals with energy and drive who are capable of using the Glass Doctor service and support system to accelerate their own success. For 35 years, Glass Doctor has been working with entrepreneurs and existing glass professionals to build strong and successful glass services businesses.

"Most glass shop owners simply lack the systems to take their businesses to the next level," Dawson said. "In looking at the Canadian glass market, we believe there are a number of shops that may have reached the owner's potential, but not the potential for the shop in that market. Glass Doctor offers business systems, service systems and marketing systems that produce results by re-positioning the glass shop in the market."

Glass Doctor has opportunities to duplicate that success in large and small markets across Canada. Franchise fees are \$22,000 US per 100,000 population, based on counties, regional municipality areas, parishes or forward sortation areas. Financing is available for up to 70 percent of the cost. The total investment ranges from \$110,000 US to \$261,000 US depending upon shop location, owning versus renting a shop, purchasing vehicles and equipment, and personnel decisions.

Prime open territories include: Calgary, Edmonton, Lethbridge and Red Deer, Alberta; Kamloops, Kelowna, Prince George, Vancouver and Victoria, British Columbia; Saint John, New Brunswick; Winnipeg, Manitoba; Hamilton, London, Mississauga, Ottawa, Peterborough, Scarborough and Toronto, Ontario; and Regina and Saskatoon, Saskatchewan.

A typical start-up Glass Doctor franchise will employ a manager (often the franchise owner), an inside sales representative and two glass service technicians, preferably one for auto glass and one for residential and commercial glass, although some service technicians are cross-trained to handle both types of glass. Other employees may include an outside sales representative and an office manager/dispatcher. Royalty fees are up to seven percent of revenue and marketing fees are two percent of revenue. Franchise agreements are for 10 years.

For more information about Glass Doctor franchising opportunities, contact Director of Franchise Development for U.S./Canada Nathan Haffke at 1-800-214-7193. For further information or to find the location nearest you, visit [www.glassdoctor.com](http://www.glassdoctor.com).

#### About Glass Doctor

Glass Doctor is the largest chain of full-service glass replacement providers in the nation. Recognized by Entrepreneur magazine among its "Franchise 500," Glass Doctor franchisees offer complete glass replacement, service and repairs to the automotive, residential and commercial markets at more than 360 locations in the United States. Glass Doctor is a subsidiary of The Dwyer Group, Inc. For further information or to find the location nearest you, visit [www.glassdoctor.com](http://www.glassdoctor.com).