# Protect your Delicates <br> from the wear and tear of the wash. 

Top Reasons Women Love Delicate Drops

- Keeps bras protected in the washing machine
* Can be washed with a regular load of laundry
* Attaches to a hanger for convenient air drying
* Fits most bras size A-36DD
- Works with all kinds of bras
* Saves you money on bras
- They make great gifts for women of all ages
* No more hand washing!


Hosiery Protectors


IT ONLY TAKES 4 EASY STEPS FOR A LONGER LASTING BRA!


Squeeze the latch and, from the point of the drop, firmly pull the two sides open.


Close the pink panels and close the drop securing the latch. Be sure the secondary tab snaps into place and that your bra is completely contained within the drop.


Lift the pink panels and place bra inside - cups facing down.


Drop into the washing machine with any load of laundry.


Convenient Air Drying - Attach Delicate Drops to hangers for convenient air drying. Air drying is recommended and extends the life of your bras.


Hosiery Protector - Use your Delicate Drops hosiery protectors for hosiery, panties, bra inserts, and other delicate items to prevent tearing. tangling and stretching.

## What are Delicate Drops ${ }^{\text {TM }}$ Bra and Hosiery Protectors?

Delicate Drops bra and hosiery protectors are revolutionary patented products designed specifically to protect bras, bathing suits, hosiery, and other delicate items from the wear and tear of the wash. They are the best product on the market for protecting and organizing delicates - a total solution for the care of delicate items. They provide the care of hand washing without having to wash by hand.

## Why Delicate Drops ${ }^{\top M}$ Bra and Hosiery Protectors?

Every woman has pulled mangled bras and torn stockings from the wash. Delicate Drops bra and hosiery protectors provide a solution for that problem. Now you can throw them in the wash with any load! As a retailer, they provide a unique opportunity for an incremental sale. Customers purchasing lingerie are making an investment and are interested in way to protect and extend the life of their delicates.

Delicate Drops ${ }^{T M}$ Products:


Bra Protector - prefect for a variety of bras: padded, lace, strapless, nursing, maternity, \& more...fits most bra sizes A-36DD. Great for swimsuits too!

Hosiery Protector - perfect for hosiery, fine washables, and other delicate items (panties, bra enhancers, bra extenders, bra straps, hair accessories)

Lingerie Wash - a specially formulated and concentrated wash that will clean your finest lingerie, swimwear, and other delicate fabrics. Dissolves body oil, perspiration and cosmetic stains. Using standard detergent is never recommended as it is too harsh for today's delicate fabrics.


Delicate Drops ${ }^{T M}$ Set - the total solution for the care of delicate items Retail selling unit contains 1 bra and 1 hosiery protector

| Case Cost. | \$119.70 | \% Margin... | 50\% |
| :---: | :---: | :---: | :---: |
| Shipping Case.................... | 12 units | Package UPC. | 8-97713-00-100-0 |
| Cost/Unit........................ | \$9.98 | Package Dimensions....... | $11^{\prime \prime} \mathrm{L} \times 8$ "W $\times 5.75^{\prime \prime} \mathrm{H}$ |
| Suggested Retail Price...... | \$19.95 | Package Wt (lbs).......... | 1 lb |



Delicate Drops ${ }^{\top M}$ Bra Protector - Retail selling unit contains 1 bra protector

| Case Cost.......................... | $\$ 95.70$ | \% Margin............................ |
| :--- | :---: | :--- |

Delicate Drops ${ }^{\text {™ }}$ Lingerie Wash - Retail selling unit is one $80 z$ bottle.


| Case Cost............................. | \$84.00 |
| :---: | :---: |
| Shipping Case..................... contains 24 units |  |
| Cost/Unit. | \$3.50 |
| ugg | \$6.9 |

\% Margin.
............................
50\%
Package UPC $\qquad$ 8-97713-00-101-7
Package Dimensions....... $12^{\prime \prime} \mathrm{L} \times 8.5^{\prime \prime} \mathrm{W} \times 7^{\prime \prime} \mathrm{H}$ Package Wt (Ibs).............. 8 oz


Order Today!
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