



Building Value Through
Partnership & Commitment

Hudson Ferry Capital Forms \$100 million SBIC

New York - August 4, 2010 – Hudson Ferry Capital is pleased to announce that it has received its license from the Small Business Administration to operate Hudson Ferry Capital II, L.P. (“HFC II”) as a Small Business Investment Company (“SBIC”). HFC II is now a \$100 million SBIC focused on making “buy-in” investments in established, family-owned U.S. businesses. Hudson Ferry defines “buy-ins” as control investments with existing managers that retain substantial ownership positions. This creates a true partnership with a common goal to transform a small or regional business into a large, integrated enterprise and thereby create significant value.

“The availability of capital for small to mid-sized companies has significantly declined as bank mergers, the lack of corporate lending and the migration of private equity firms up-market has reduced the number of capital sources. As an SBIC focused on the lower end of the middle market, Hudson Ferry Capital is well positioned to be a preferred capital partner,” said Timothy Ross, an HFC Partner. HFC II has made two portfolio investments: Contrax Furnishings (www.contrax.com) and Mason Dixon Energy (www.mdenergy.com), both of which closed in March 2010.

The SBIC program is a unique public/private partnership that has provided in excess of \$57 billion in financing to more than 107,000 small U.S. companies since the program’s creation in 1958. Through this program, the federal government is the largest single investor in U.S. private equity funds.

About Hudson Ferry Capital

Hudson Ferry Capital (www.hudsonferry.com) is a New York-based private equity firm that specializes in investing in lower middle market companies. The firm partners with entrepreneurial owners and managers of established privately-owned companies that are differentiated through product or process innovation. The principals of Hudson Ferry have invested in 27 companies that participate in industries such as niche manufacturing, building products and business services. As a trusted financial partner, Hudson Ferry can provide liquidity to current owners, provide capital to execute a growth strategy and partner with management to build larger, more integrated businesses.

For more information, please contact:

Timothy R.G. Ross
Partner
Hudson Ferry Capital
tross@hudsonferry.com
Phone: (212) 308-3079

Mark L. Deutsch
Partner
Hudson Ferry Capital
mdeutsch@hudsonferry.com
Phone: (212) 308-3819