

# Medisoft<sup>(R)</sup> - The confident, Compliant Solution for the New Realities of Healthcare

*Your small practice faces big challenges. With new government mandates, electronic health record (EHR) incentives and healthcare reform all on the near horizon, balancing change and the delivery of quality patient care can be overwhelming.*

*Medisoft<sup>®</sup> from McKesson has you covered. Medisoft provides the practice management system and EHR solutions that will allow you to comply with the new ANSI 5010 electronic transaction standards as well as prepare for the EHR stimulus incentives under the American Recovery and Reinvestment Act (ARRA). With Medisoft, you can optimize your financial position while enhancing the overall patient experience.*

*Tens of thousands of physician practices rely on Medisoft every day. With Medisoft, you can be confident that you have the solution you need today and tomorrow.*

## Medisoft Clinical



Medisoft Clinical seamlessly combines the Medisoft 17 (v17) practice management system with our award-winning EHR to help you greatly improve patient care and financial performance. Medisoft Clinical features [Bright Note Technology™](#), a state-of-the-art processing engine that enables physicians to complete an entire chart from a single note using their preferred input method.

Medisoft Clinical was specifically designed for Medisoft practice management users, making it the least disruptive path to EHR with a fully optimized interface and integrated practice workflow. Now that's smart.

## Medisoft Version 17



Introducing Medisoft v17 — the latest practice management solution from McKesson designed to prepare you for the new realities of healthcare finance.

Beginning in January 2012, healthcare providers must submit electronic transactions to Medicare and other payors in the new ANSI X12 version 5010 standard. With the ANSI 5010-compliant Medisoft v17 release, you can ensure that your claims will continue to be paid accurately and on time once the new standards go into effect.

Medisoft v17 is your complete practice management system that seamlessly and automatically manages scheduling, billing, reporting and revenue management.

## Medisoft Connect

When it comes to getting paid for the healthcare services you provide, you've had options: clearinghouses... direct connections to payors... even paper claims. Now, there's a new option — Medisoft Connect, the comprehensive payor transaction service powered by [RelayHealth®](#). Medisoft Connect integrates electronic eligibility verification, claims management with pre-claim editing, and automated remittance services to simplify financial processes and improve the business of your practice.

**To learn more, contact your  
McKesson Value Added Reseller**

## Computerized Business Systems

Medisoft Certified Platinum Dealer

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Port Charlotte, FL 33980

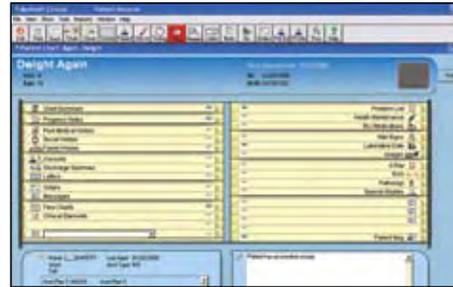
[www.MedicalBillingSoftware.com](http://www.MedicalBillingSoftware.com)

Phone: 888-691-8058 Fax: 503-907-7680

# The Practical Choice for a Proven EHR/Practice Management Solution

*Medisoft Clinical is a combined EHR/practice management system that enables you to implement a seamless solution — cost effectively and with minimized disruption to your busy practice.*

*Medisoft Clinical will dramatically improve the productivity, profitability and care quality of your practice. Use our [ARRA Eligible Provider Calculator](#) to estimate the incentive payment you might receive under ARRA.*

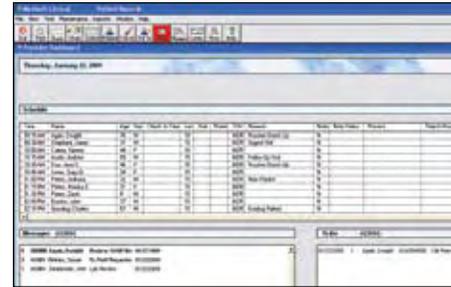


## Bright Note Technology

[Bright Note Technology](#) is a dynamic processing technology that enables physicians and other providers to use their preferred charting style to populate complete charts and manipulate patient data automatically and efficiently.

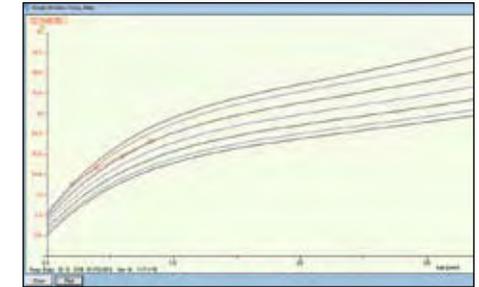
Once the doctor saves the single screen note, Bright Note Technology takes it from there. With one touch, searchable information is by design delivered to relevant areas and tabs of the record.

The innovative solution gives practices quick access to patient information, enabling physicians to focus their attention on patient interaction. Choose templates, speech recognition, transcription, digital pen, dictation or Web-based patient data entry to complete the automated chart with methods you know and trust.



## Provider Dashboard

Physicians can use the provider dashboard to view critical patient information. Messages, incoming results and a daily patient schedule provide a single, simplified location for doctors and medical professionals to quickly and effectively review patient care and status.



## Clinical Reporting

Medisoft Clinical automatically generates searchable patient data to help you produce efficient and effective clinical care reporting. The new reporting capabilities enable your practice to easily enlist the EHR to help you qualify for incentives that encourage the use of EHRs.

"Our Medisoft Clinical electronic health record is enabling my small practice to take our patient care and safety to a new level."

- Judy L. Jones  
Family Nurse Practitioner  
Waynesboro, TN

"Medisoft Clinical is the logical choice for physician practices using Medisoft practice management that want a smooth EHR migration."

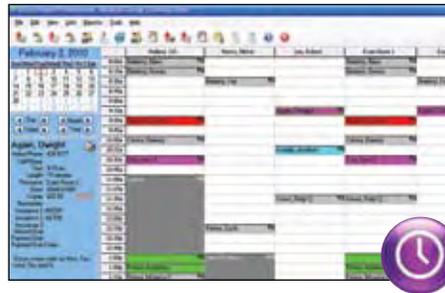
- Jackie DeCapo  
Southern Medical Solutions



# Practice Management Tailored to Your Needs

Medisoft is a trusted, easy-to-use practice management solution that has the flexibility to meet the unique needs of your practice — today and tomorrow.

From the time your patient exams are scheduled to the time you're paid for their care, Medisoft v17 helps you manage your practice workflow — efficiently and affordably.

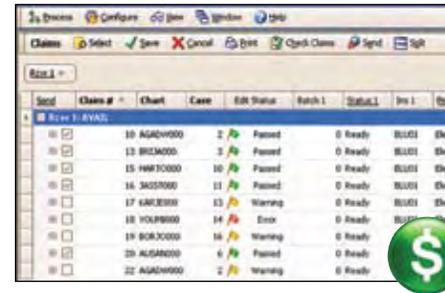


## Scheduling

First impressions can make or break a referral or patient experience. Keep patient satisfaction high with a streamlined scheduling process that reflects your efficient practice. Setting appointments that meet the needs of your patients and practice is quick and simple thanks to the flexibility of the Medisoft Office Hours Professional scheduler.

## Patient Statements

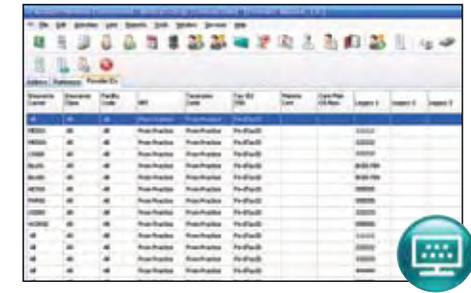
Patient statements are made easy with integration between Medisoft v17 and [BillFlash<sup>SM</sup>](#) from NexTrust. With BillFlash, you save time and money by uploading your patient statements directly from Medisoft. BillFlash will then print and mail your professional, patient-friendly statements. Learn more about the benefits of [BillFlash](#).



## Revenue Management

Ensure the accuracy of your claims before you submit them. The integrated eligibility checking and pre-claim editing features of Medisoft v17 allow you to review your filings for errors and make changes on the front end. The result: you can dramatically reduce the number of returned claims that cost your practice time and money.

The revenue management features also translate and display electronic remittance advice (ERA) in an intuitive window. The biller can efficiently review payment information, flag changes and post individual payments and adjustments.



## Billing

Customizable rules-based grids allow you to generate claims that quickly and easily meet the filing requirements of different carriers. With that level of flexibility your practice can manage virtually any claim submission. Medisoft v17 includes numerous enhancements to comply with the new ANSI 5010 standards.

## Reporting

Medisoft v17 includes more than 200 reports to help make your practice run smoothly. Medisoft Reports give unparalleled information on managed care plans, in-depth financial information, marketing statistics, service facility financial information, templates to export data for use in other software and the ability to run custom reports.



# The Right Choice, the Right Connection for your Practice

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Medisoft Connect completes your practice management solution with healthcare connectivity services that strengthen the relationship between your practice and other providers, patients, payors, hospitals, health information exchanges, pharmacies and more.

Medisoft Connect payor transaction services, powered by RelayHealth, facilitate and accelerate the exchange of information between providers and payors. Electronic claims processing helps reduce A/R days and speeds up cash flow. Practices can also verify insurance eligibility — automatically and online. The front-end capability greatly reduces claim denials on the backend. ERA processing automates payment posting to reduce errors and administrative costs.

Electronic prescribing is another feature of Medisoft Connect that allows your practice to improve patient relationships and patient safety with better connections to pharmacies and patients.

Medisoft Connect:

- Accelerates payment and collections with real-time connections to payors
- Streamlines claims management processes and boosts staff productivity
- Connects to more than 1,800 payors nationwide for efficient claims processing

- Helps practices meet “meaningful use” and interoperability requirements under the American Recovery and Reinvestment Act (ARRA)
- Improves patient care and safety by offering better access to patient data
- Delivers efficient and secure communication between physicians, patients and providers

Claim Number	Chart Num	Carrier 1	Status 1	Media 1	Batch 1	Bill Date 1	EDI Receiver 1	Carrier 2	Status 2	Media 2	Batch
55	AGADW000	MED01	Ready to Send	EDI	0		REL01				
42	BFIJA000	CIG00	Ready to Send	EDI	0		REL01	BLU01	Ready to Send	Paper	
43	BRISU000	CIG00	Ready to Send	EDI	0		REL01	BLU00	Ready to Send	Paper	
44	PALTI000	AET00	Ready to Send	EDI	0		REL01				
45	SIMTA000	AET00	Ready to Send	EDI	0		REL01				
6	YOUUM000	US000	Ready to Send	EDI	0						
47	YOUBE000	AET00	Ready to Send	EDI	0		REL01				
21	AGADW000	MED01	Ready to Send	EDI	0			AET00	Ready to Send	EDI	
53	AGADW000	MED00	Ready to Send	EDI	0		REL01				
56	AGADW000	MED01	Ready to Send	EDI	0		REL01	AET00	Ready to Send	Paper	
13	DOOJA000	MED00	Ready to Send	EDI	0						
46	WAGJE000	BLU00	Ready to Send	EDI	0		NAT00				

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# Optimize Value Through Complete Automation with Medisoft<sup>(R)</sup> from McKesson



The suite of [Medisoft<sup>®</sup>](#) solutions gives you everything you need to completely automate your practice. From scheduling to the electronic documentation of patient care to billing and account management, Medisoft helps make your practice more efficient and more profitable.

Medisoft is backed by McKesson, currently ranked 14th on the FORTUNE 500. McKesson is the longest-operating company in healthcare today, marking its 175th anniversary in 2008. The company is dedicated to helping its customers deliver high-quality healthcare by reducing costs, streamlining processes and improving the quality and safety of patient care.

To learn more, contact your McKesson value added reseller

**medisoft<sup>®</sup>**

## Patient schedules appointment

The workflow process begins when a patient schedules an appointment. The scheduling coordinator uses Medisoft to quickly find the next available appointment.

Once the appointment is scheduled, Medisoft uses the integrated eligibility verification feature to check with the patient's insurance company to be sure that the scheduled service will be covered. Medisoft also creates a daily calendar of scheduled appointments, showing which procedures are eligible for reimbursement.

Medisoft prints patient-specific superbills for all scheduled appointments, and allows blank superbills to be printed for walk-in appointments. If the [Medisoft electronic health record \(EHR\)](#) is used, printed superbills are replaced by an electronic encounter form.

## Patient checks in

When a patient checks in, he or she completes paperwork with demographic, insurance and health history information that is stored in Medisoft for verification on subsequent visits. Medisoft also stores scanned images of insurance cards and patient identification.

Medisoft enables the receptionist to collect a patient's co-pay or other balances when the patient checks in. Payments are entered into the billing system directly from the scheduling screen. A "quick receipt" can be printed for payments collected up-front.

## Patient sees physician

The patient encounter begins. The nurse takes the patient's vitals and records them in the [Medisoft Clinical EHR](#). The physician continues with the electronic encounter, adding the patient's chief complaints into the EHR's progress note.

The physician also uses the EHR to submit electronic orders. If a prescription is necessary, the physician creates an electronic prescription using the ePrescribing functionality in the EHR.

When the physician makes a diagnosis and performs a procedure based on the diagnosis, the ICD-9 and CPT-4 codes are electronically transferred from the EHR to the practice management system to populate the electronic encounter form.

## Patient checks out

If the patient did not pay his or her co-pay when checking in, payment can be collected at check-out.

Follow-up appointments also can be scheduled. If an appointment is entered or edited for a patient who already has a future appointment scheduled, an indicatory message on the appointment entry screen will warn the user of a prior scheduled appointment.

## Biller submits claim

With the EHR, the biller simply reviews the electronic encounter form for accuracy before running a report to generate the claim. If the EHR is not in use, the biller enters procedures from the superbill into the transaction portion of Medisoft and then generates the claim.

The claim is submitted via one of the following:

- [Medisoft Connect EDI](#), powered by [RelayHealth<sup>®</sup>](#)
- Electronic direct to payor by sending ANSI files using Medisoft Revenue Management Direct
- Paper

## Claim is paid

When the insurance company pays a claim, the payor submits a paper Explanation of Benefits (EOB) or sends electronic remittance back to the practice. The payor also sends an EOB to the patient.

The practice bills the patient for any outstanding balance by printing patient statements using Medisoft, or through the third-party patient statement service, [BillFlash<sup>SM</sup>](#) from NexTrust.

Using Medisoft's robust claim and statement management features, which are integrated with the Collection Worklist, the practice handles collections in-house.

Finally, the practice uses more than 220 reports in [Medisoft Reports](#) to manage all financial aspects of the practice.

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